

Your Care, Your Way

Programme Update

Health and Wellbeing Select Committee
30th March 2016

Topics for Discussion

THE PROCUREMENT PROCESS

Bidders and selection process

CONTRACTING MODEL

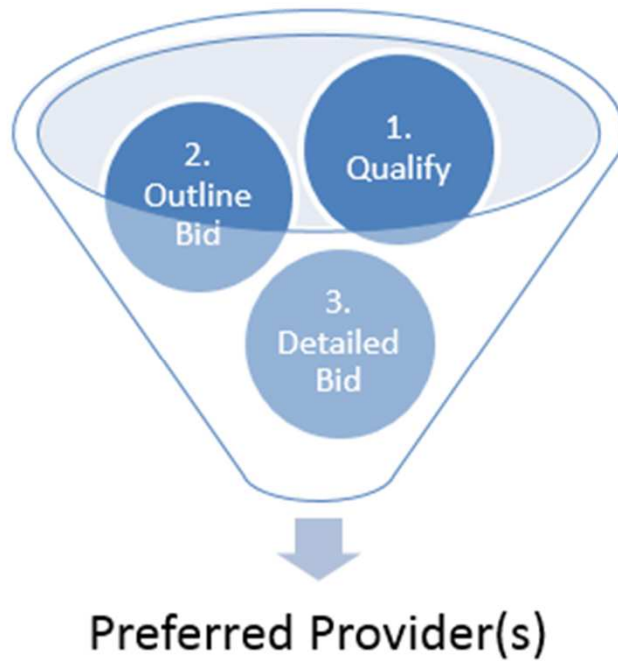
Moving to outcomes based commissioning and lessons learnt

CONTINUING ENGAGEMENT

Keeping all Providers engaged and preparing for future stages

PROCUREMENT

The Procurement Process

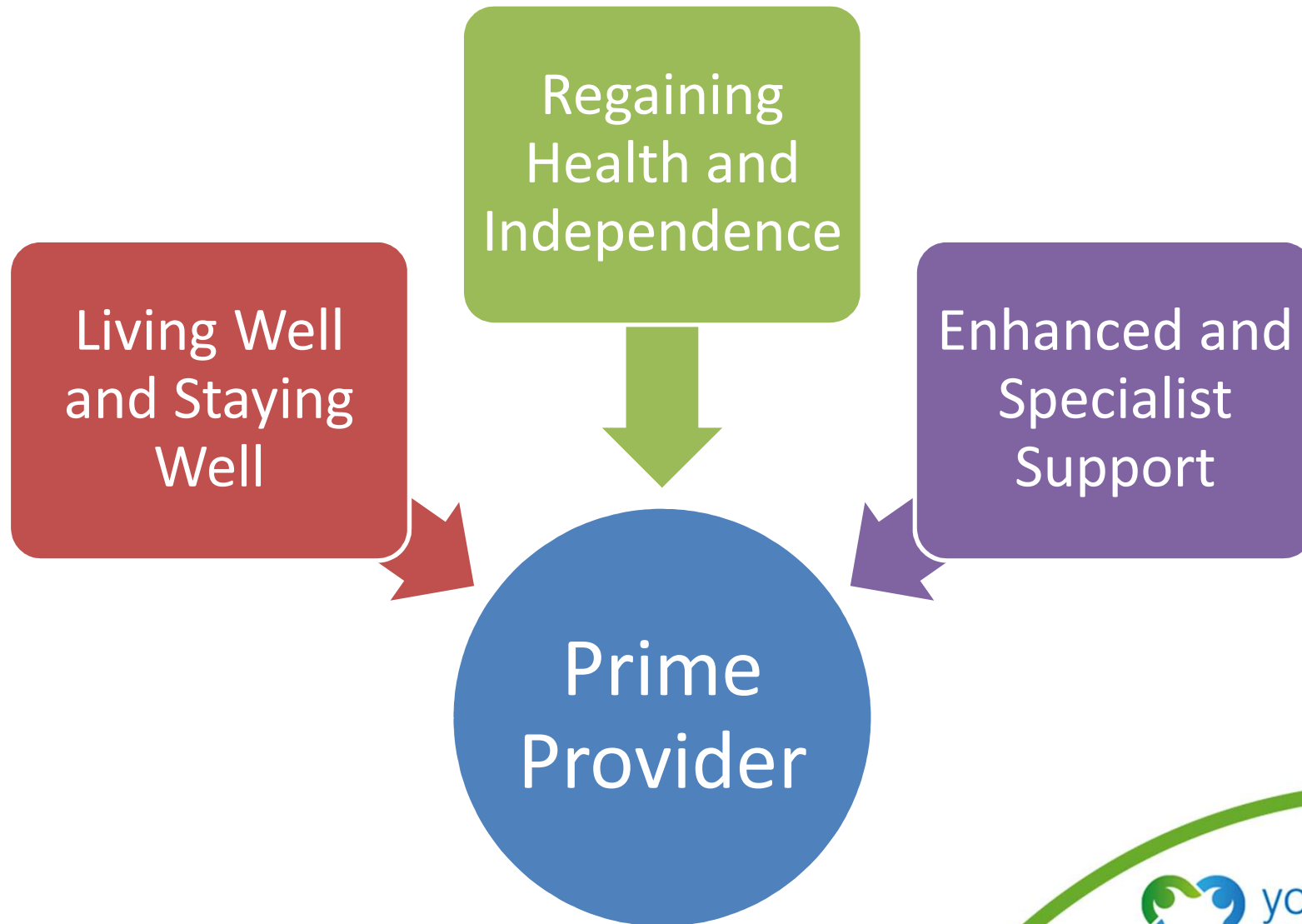


Procurement Themes...Critical Success Factors



SPECIFYING AND CONTRACTING FOR SERVICES

Commercial Model



Learning the lessons from elsewhere

- Rigorous evaluation and assessment of risks within the procurement, including re-assessment of bidders where there are material changes to their arrangement during the process, and a full awareness of ownership and legal structures associated with partnership arrangements
- The appropriate use of Parent Company Guarantees or other performance warranties
- The ability to triangulate the narrative (quality response) of a bid with income and staffing assumptions contained within a bid
- A commitment to proactive engagement with, and full reporting to, Executive Officers and Members
- Clear accountability and relationship management between the Commissioner and the Prime Provider, and from the Prime Provider to all other providers

CONTINUING ENGAGEMENT

Information, Events and Community Champions



Q&A